

EPN Consulting EU Affairs and Projects

Based in London. Engaged with Europe

EPN Consulting
The European Professionals Network

EPN Consulting is

- **Consultancy**
- **International Network of Professionals**

EPN Consulting Limited was founded in 2009 in London by Dr Ing Stefano Mainero who holds a 5-year degree in Electronics Engineering awarded by the *Politecnico di Torino* University (Italy) and has 25+ years of experience in Consultancy services.

Stefano is a specialist in European Business, European Projects, Intelligent Transport Systems & Sustainable Transport, MaaS and Smart Mobility in Smart Cities.

The EPN Consulting's core team is made of a selected group of high-level professionals with over 25 years of International experience to exceed Clients' expectations.

EPN Consulting is able to provide Clients with an exclusively tailored professional service that large consulting firms find hard to supply.

About Us

EPN stands for European Professionals Network. **EPN Consulting** combines the consulting services with the network



Consultancy

EPN Consulting offers the unique experience of **Consultancy services** joint to an **International Network of Professionals**

Consultancy

EPN Consulting operates mainly in three areas: **EU Affairs, Sustainable Transport, Business Management & Strategies**

EU Affairs

- European Funding & Policies
 - Assessment of Funding schemes available
 - Analysis of EU policies and their implementations
- European Projects
 - Advising on best calls for proposals
 - Assistance in preparing and submitting project proposals
 - Participation in project as active partner

Sustainable Transport

- Intelligent Transport Systems
 - Urban, Inter-Urban, Extra-Urban transport
 - Public Transport
 - Logistics
 - Electronic Toll Collection
- Sustainable Tourism
- Mobility as a Service (MaaS)
- Smart Mobility in Smart Cities

Business Management & Development Strategies

- Mentorship to companies' Owners/Directors/CEOs
- Assistance to SMEs and Large organisations on how to fund their growth potential
- Training Courses for professional development
- Knowledge Transfer techniques to increase productivity

EU Affairs

EPN Consulting is recognised in Europe as one of **the most experienced consultancies on EU projects**

EU Affairs – European Projects

Participating in European Projects brings the possibility of:

- Receiving fresh funds for your innovative activities
- Collaborating with key players
- Accessing/developing advanced technologies
- Accessing wider geographic areas and markets
- Getting in touch with International partners
- Gaining visibility on the European scenario

EPN Consulting helps clients identify the best programmes that suit their project ideas or match their products / solutions that could give an added value to a project consortium. In particular, EPN Consulting provides assistance in those principal four cases that may occur where Clients:

- have a project idea but not a group of partners to work with
- don't have a project idea but do have a group of partners to work with
- have both a project idea and a group of partners but not the time (or the skills) to prepare the proposal
- don't have a project idea neither the group of partners but a good range of innovative technical solutions to offer

EU Affairs – European Projects

How we work on European Projects:

- Assessment of Clients' ideas and Advising on the best calls for proposals that suit their project
- Assistance in shaping the idea into a project
- Taking care of all administrative tasks on the EC Participant Portal
- Writing and submitting project proposals
- Assessment of Evaluation Summary Report and Management of the funded projects

According to each specific EU project, EPN Consulting is keen to offer:

- **Active Participation** as lead partner (co-ordinator), technical partner, dissemination manager, etc.
- **Passive participation** as subcontractor in one or more work packages or external advisor

We offer special assistance to SMEs that would like to participate in Horizon Europe and, in particular, in the EIC Accelerator scheme

EIC=European Innovation Council

EU Affairs - European Funding & Policies

EPN Consulting carries out a **constant monitoring of European Funding schemes & Policies** and performs:

- Assessment of Funding schemes (kinds of topics, funding rate, categories of participants allowed, timeframe, deadlines, submission rules, etc.)
- Analysis of EU policies, EU Directives, their implementations and their impacts on the market
- Participation in events organised by the European Commission in Brussels or other locations in Europe

The EPN Consulting USPs:

- Consultants with 25+ years of experience in dealing with European Projects
- Possibility for EPN Consulting of playing different roles depending on the client and project needs
- Wide knowledge of past and present EC-funded projects: fast identification of the best solutions already available that can be suggested to clients
- Thanks to the wide EPN Consulting Network - covering virtually every European country - we ease the process of building the project consortium



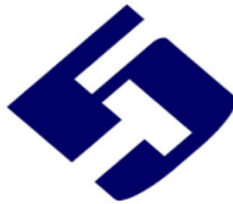
References

Selections of references concerning the **EU** **projects** and **Clients** EPN Consulting worked with/on

Business references (a selection of EU projects)

- **Collective Innovation to Fight Climate Change** (2020-2023) – Erasmus Plus – it aims to train educators on the topic of climate change and the UN SDGs, Upskill entrepreneurs and SMEs owners/ managers on how to use the innovation management process, Guide entrepreneurs and SMEs owners/ managers on becoming agents of change for transforming their business culture. **EPN Consulting's role:** Co-Ordinator and Final Conference Organiser - <https://fightclimatechange.earth/>
- **izSustainIT** (2019-2021) – “Impact Incubator for Nurturing Sustainability” – Erasmus Plus – The overall goal of the project is to maximise the understanding and transfer of knowledge on impact, impact investment and sustainability to tackle societal and environmental challenges. **EPN Consulting's role:** Co-Ordinator and Final Conference co-organiser – <https://izsustainit.eu/> ; <https://www.izsustainit.eu/impact-conference.html>
- **S.T.R.E.E.T.** (2015-2018) – “Sustainable Transport Education for Environment and Tourism” – Erasmus Plus –The project aimed to define a new professional profile, Expert for Sustainable Mobility and Tourism (ESMT) focused on two main fields: alternative mobility and sustainable tourism. **EPN Consulting's role:** Project Partner, Expert in EU Legislation on Sustainable Transport, Expert in Intelligent Transport Systems and Sustainable Urban Mobility Plans (SUMPs) – <http://www.streetproject.eu/> ; <https://thestreettoolbox.pressbooks.com/>
- **AQUASMART** (2015-2017) – “Aquaculture Smart and Open Data Analytics as a Service” – FP7-ICT – **EPN Consulting's role:** Advisory Board Member on Transport issues and Business development – https://cordis.europa.eu/project/rcn/194237_en.html

Business references (a selection of Clients)



EPN Consulting's Clients location





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